

Sencha

a coffee and tea café

February, 2001

When it came time to expand my restaurant, I was apprehensive. I have been involved in numerous construction projects over the years, including remodels, additions and building a custom home. Without exception, the most difficult part of every project was working with my contractor on achieving the results I wanted, on time and on budget. During our expansion we would continue to be open for business so we had the additional concerns of moving forward with a construction project while disrupting business as little as possible.

The Sawhorse Company was recommended to us by our architect. I trusted Mark and had no other options in mind—I had yet to work with a contractor that I would bother to use a second time!

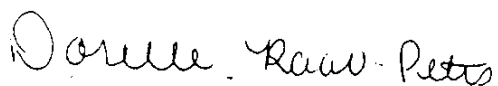
From the beginning I was very clear with the Sawhorse Company about our constraints—time, budget and concurrently operating my restaurant. They assured me that everything would be done to make the job as painless as possible for me. I must admit I was dubious, having heard all sorts of promises that were never kept from my previous contractors.

My experience with the Sawhorse Company was everything my previous experiences were not. Everyone, without exception, was sensitive to my specific needs, were honest, kept their word and delivered what they said they would, when they said they would. Beth, our project manager, made sure that our job ran smoothly and that my involvement was minimal. Beth and Lance, in particular, went above and beyond on many occasions, working extra hours or off hours in order to disrupt our operations as little as possible. I cannot imagine working with two people with more integrity, honesty and genuine commitment to quality.

I can be very particular about details, and I always felt that I was listened to and taken seriously. When I asked that small details be reworked or refined, it was done. No discussion, no argument, no cutting corners. I always felt that the Sawhorse Company was working with me to produce the very best final product.

The addition is a beautiful room. I am thrilled with the finished product and with the process that got us here. I receive rave compliments daily on the addition, how lovely it is, and how timely the project was.

Most importantly for me personally, I have found a contractor that, not only will I certainly use for my next project, but that I can whole heartedly endorse and recommend.



Dorelle Raab-Peters
Owner